UNITED STATES DISTRICT COURT OF MARYLAND 1 2 COSTAR REALTY INFORMATION, : 3 INC, et als, Plaintiffs : 4 5 :Civil Action: AW-08-0663 ٧S 6 MARK FIELD, et als, Defendants. : 8 9 Friday, February 27, 2009 Greenbelt, Maryland 10 The above-entitled action came on for a 11 Rearraignment Hearing Proceeding before the HONORABLE ALEXANDER WILLIAMS, Jr., United States District Judge, in courtroom 4B, commencing at 11:30 a.m. 13 14 15 APPEARANCES: 16 17 On behalf of the Plaintiffs: WILLIAM SAUERS, Esquire 18 SANYA SARICH, Esquire 19 20 On behalf of the Defendant by Telephone: 21 MARY OLGA LOVETT, Esquire 22 SIMEON BRIER, Esquire 23 24 25 Tracy Rae Dunlap, RPR, CRR (301) 344-3912 Official Court Reporter

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23	
24	<u>Page</u>
25	Reporter's Certificate 51

THE CLERK: This case now pending before the 1 court is AW-08-0663; CoStar Realty Information, Inc versus Mark Field, et al. The matter now comes before 3 4 the court for motions hearing. THE COURT: First, those for plaintiffs. 5 MR. SAUERS: William Sauers and Sanya Sarich from 6 Crowell and Moring. 7 THE COURT: All right. Now let's get the 8 identification of those on the line. 9 10 MS. LOVETT: Good morning, Your Honor. This is Mary Olga Lovett with Greenberg Traurig, and I'm here on 11 behalf of Russ Gressett. 12 THE COURT: And you're calling from where? 13 MS. LOVETT: I'm calling from Texas, Your Honor, 14 15 l Marshall, Texas. THE COURT: All right. Thank you. 16 MS. LOVETT: Thank you, Judge. 17 18 MR. BRIER: Good morning, Your Honor. Simeon Brier on behalf of the defendant Lawson Valuation Group, 19 Incorporated, and I am calling from West Palm Beach, 20 Florida. I appreciate you allowing us to attend by 21 22 phone. 23 MS. LOVETT: Indeed, Judge. Thank you. No problem. I've had a chance to 24 THE COURT: look at the two motions by the defendants, and I want to 25

give both sides the opportunity to articulate their positions a little more. And let's see. Who wants to qo first? 3 MS. LOVETT: I will defer to Mr. Brier. That's fine, Your Honor. MR. BRIER: THE COURT: All right. Mr. Brier. I may have some questions as you go, but we will listen to you and 7 then we will have the plaintiffs respond, and you can get back with a reply -- both of you can reply. All 10 right. Yes. Sure, Your Honor. Your Honor, MR. BRIER: without forcing the court to listen to a regurgitation 12 of the pleadings in the matter. Obviously, my client is 13 a Florida corporation, a closely held Florida 14 corporation operating in Palm Beach County, Florida that 15 performs real property valuations and appraisals. Pursuant to a declaration that was filed with the court 17 18 on behalf of Douglas Lawson, who is one of the principals of the company, Lawson Valuation has never 19 done any business in the state of Maryland. They do not 20 have any operations or subsidiaries in Maryland. 21 have never owned or rented any real property or 22

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been raised and framed by the Motion to Dismiss, the

conducted business in Maryland, or made any sales, or

engaged in business in Maryland. The issues that have

supporting memorandum of law, as well as our reply to the plaintiff's response in opposition to same, I think are surrounding essentially three issues.

One is the personal jurisdiction issue, the second is the venue issue, and then the third is the merits of the claims that have been raised against my client and the merits of the Motion to Dismiss.

With regard to the personal jurisdiction issue. Your Honor, it is Lawson's position that plaintiff's complaint or amended complaint fails to set forth the basis for asserting personal jurisdiction.

THE COURT: Let's go right into the specifics.

I'm going to ask the plaintiffs this. I don't know if they're asserting general jurisdiction or not, but I suspect they're asserting specific jurisdiction. And essentially, as I read the pleadings, that's a term of use and a forum selection clause that they would argue makes you amenable to process here. And you couple that with some pirating acts, I guess that's the way to deal with it, some unauthorized access and use, that that together with a couple of other facts they're suggesting brings you within the reach of Maryland. Do you want to respond to that.

MR. BRIER: Sure. You're deferring to me, Your Honor, on that?

THE COURT: Yeah. Well, both of you or either. It doesn't matter.

MR. BRIER: Yes, Your Honor. With regards to that, I mean there are two issues. Number one, the plaintiff's allegations are somewhat inconsistent with regards to the pirating, because what the plaintiff alleges is that Alliance, another plaintiff in the matter, was given authorization to a contract that Alliance paid to CoStar, and then Alliance possibly improperly went ahead and essentially sublet or gave or others access and charged a fee for it.

And certainly to the extent that those allegations are out there by the plaintiff, that would certainly negate any intentional wrongdoing on behalf of my client, Your Honor. That my client paid a third party for what they believed was lawful authorization, assuming the allegations in the complaint are true, and then that company misrepresented that according to the allegations in the complaint. So there was certainly nothing intentional done with regard to any intentional tort in Maryland.

With regard to the Web site issue. And I think
Mr. Gressett's motion raises these issues clearly as
well as ours. The simple argument that CoStar is trying
to make this somehow acknowledging a very cumbersome and

1 likely one that is very much subject to oversight, some Terms of Use on the web site does not alone establish personal jurisdiction over Mr. - -- over Lawson Valuation Group, nor do I think it establishes over one of the other defendants, as well.

But I would like to hear whether or not their assertion, the plaintiff's assertion is that there is general jurisdiction or general minimum context with the foreign state, or whether there is specific jurisdiction because that would obviously frame some of my response.

MS. LOVETT: Your Honor, just so I avoid duplicating for the court. With the court's permission, may I also respond?

THE COURT: Yes, please.

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MS. LOVETT: Our position on each of these issues, it really runs in tandem. The intentional tort. Just for background, as Mr. Brier said, our clients both were part of a group that essentially received what we called a sub-life, a license through this Alliance Group, which is a co-defendant. Whether or not that was a rightful or wrongful license truly isn't at issue for purposes of this hearing, but we can represent for context to the court that in the case of my client, he certainly paid for this access, paid to the Alliance Group for the access for the license which the

plaintiffs admit was a rightful license. So, again, the issue of directing an intentional tort at the forum at Maryland is inapplicable here.

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With respect to the Terms of Use. I think this goes back as far as Burger King before Terms of Use were actually anything contemplated by our system. requires the court to make an individual and pragmatic inquiry of the adherence to these types of cumbersome Terms of Use. Mr. Gressett and Long Valuation Group, both believing they were operating under a completely valid license did put Terms of Use, which may have had a forum selection clause. But we know from the Supreme Court that that's simply not enough. Even when you have a forum selection clause in a written contract, the court still should make that individual pragmatic inquiry. So then the question becomes, I think for both of our defendants, what reasonable expectation did either of them have of being hailed into court in Maryland.

Clearly, sitting in Texas, we know from the case law that we cited in our brief the mere fact that the Internet gives you the world does not make the world an appropriate forum for litigation and for dispute. So I think that the language from Burger King becomes even more important, because we're talking about asking the

1 court to make that inquiry based on what the reasonable expectations were of the defendants.

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These are not people who directed purposeful torts, intentional torts at the forum. Nor are they individuals or companies who, by clicking on and accepting Terms of Use to enter a web site that they thought they had every right to be on should be subject to a forum selection clause.

THE COURT: All right. Anything else? Plaintiffs will get a chance to respond to that. Anything else on that issue?

I think that's it, Your Honor, other MR. BRIER: than what is summarized in the pleadings.

THE COURT: All right. Okay. What is your next point you want to raise?

MR. BRIER: With regard to the next point, Your Honor, is the venue provision. I think it dovetails with the personal jurisdiction. Your Honor, clearly -and I will allow counsel for Mr. Gressett to speak on his behalf, but clearly our clients are in similar positions. My clients are a small, closely held property valuation company in south Florida. Clearly, pursuant to the declaration, they had never done business in Maryland; would be extremely prejudiced if it was forced to go to Maryland when all of its files,

1 all of its documents regarding the alleged actions, including its relationship if any with Alliance, which is a California corporation -- there would be substantial prejudice to my client as a result of that, Your Honor.

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THE COURT: Your client is where now again? MR. BRIER: My client is in Palm Beach County, Florida, Your Honor.

THE COURT: Florida? All right. And where do you believe the case should be transferred to?

Interestingly, Your Honor, there is MR. BRIER: an issue of what the appropriate venue is, and I'll allow Mr. Gressett's counsel to speak on that behalf. But I think there is some agreement deferring to the court that perhaps the venue should be properly in Palm Beach County, Florida. There is an issue with regard to that as to when one defendant claiming they are a Texas residence at the present time, the other claiming they are a Florida resident, and therefore both claiming this venue in Maryland under either scenario would be improper. So we need to figure out an appropriate venue.

Clearly, there is no argument that CoStar, which is a large corporation with over 800 employees, has the power, the wherewithal and financial ability to litigate 1 this matter in any venue in the United States. not the case with regarded to the defendant Lawson Valuation Group, and I don't believe it's the same with regard to the defendant, Mr. Gressett.

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MS. LOVETT: Your Honor, I would add that Mr. Gressett is quite simply an individual. He is not into the real estate appraisal business. He is not in the brokerage business. He is an individual. And one of the things that I had discussed with Mr. Brier prior to today's hearing as a possible means of giving the court an agreed basis for jurisdiction or venue is that -- for venue, rather, is that because my firm has resources that would allow it to be less burdensome for Mr. Gressett, as a sole business owner, to litigate the case in the Southern District of Florida, that that would be something that we could agree to if the court in fact agreed to transfer the venue.

> Where is he a resident? THE COURT:

MS. LOVETT: He is a resident in the southern district of Texas, Your Honor, in Houston.

THE COURT: Why would he not have a problem with Florida but he has a problem with Maryland? Why is that?

Your Honor, that was a compromise MS. LOVETT: that we offered, because we recognize the court's

concern. The key reason, frankly, Your Honor, is that our firm, as his counsel, and we are based in the southern district of Florida. It would make it perhaps easier for him to have counsel who were present there and lessen his expenses.

We know that he will still have the expenses of traveling to the district for purposes of litigation, but the issue still becomes, I think -- we know we're standing before the court, Lawson and Mr. Gressett, asking for a transfer to two different venues, and that was simply an attempt to accommodate this concern.

It would still be incredibly burdensome on him to go to Florida, but we think because he and Mr. Lawson have in common a number of contacts with Alliance, that the discovery burden would certainly be lessened and we could share this burden among these two defendants.

THE COURT: Okay. All right. I'll just tell you it's cheaper to come to Maryland, you know, than it is to come to Florida, but we'll see.

All right. Let's see. What about your RICO? The RICO claim. Do you want that dismissed?

MR. BRIER: Correct, Your Honor. We failed to -we argue that the plaintiff's amended complaint fails to
meet the pleading requirements for copyright
infringement. Plaintiff's claim attempts to assert a

criminal copyright infringement as the predicate act for the RICO claim. We also feel that the underlying copyright infringement action is sufficient, and we state the basis for it.

THE COURT: What's not sufficient about it? You aren't challenging that the plaintiffs had a valid copyright are you? And then there's an allegation that there was some unauthorized copying of that work. Is that in dispute here?

MR. BRIER: Well, twofold, Your Honor. Number one is the intentionality of it, but Number two is that the fourth element of that, of a copyright infringement action, is specifying the specific acts and during what time frame the defendants have infringed the copyright. And clearly there is a lack of that specificity within the allegations in the complaint. The allegations in the complaint, number one, bundle the defendants somewhat together but number two also fail to specify what specific copyrights were infringed by Lawson, my client, or the other specific defendants when the infringement occurred. And it fails to provide any further specificity.

So, certainly, we would argue that the claim for copyright infringement is deficient on that standpoint.

And as a result of the fact that, number one, there are

allegations seem to contend that this is clearly not a criminal copyright infringement because there was no intent by Lawson or Mr. Gressett in that the plaintiffs simultaneously allege that these parties paid a third party for what they believe may have been lawful use of the web site but ultimately was not. So there is no intentional criminal copyright infringement, which is a requirement, I believe, for the civil RICO claim as a predicate.

THE COURT: Well, let me just answer that. And obviously, going to get the plaintiffs to respond, but some of these things in terms of specificity you -- we have to wait until discovery and just see the times, places and events. I think overall, I think we know what we're talking about. And when we look at Rule 8 of the Civil Rules of Procedure, I think there is a concise and decent allegation made here that gives you that's some indication what's being claimed here. So I'm not sure I buy that it's that deficient, but we have to see what the plaintiff says there.

MR. BRIER: Aside from the specificity Your Honor is this argument that the copyright infringement needs to be the key element to form the underlying predicate act for the civil RICO claim. And there is no allegations that what either Lawson or Gressett engaged

in was a copyright infringement. In fact, the allegations are exactly to the contrary.

The allegations of the complaint, taken as true, are that Lawson and Mr. Gressett went forward under the premise that Alliance had sold to them lawful use under sub-license to the CoStar, paid Alliance for that, and then entered into that site and engaged in activity. Clearly, that is not a criminal infringement.

There are no allegations in the complaint that the defendants have committed a criminal copyright infringement in that regard, and we believe as a result Count Eight fails as a matter. There is no ability to maintain a civil RICO action on a copyright infringement claim that needs to be a criminal copyright infringement claim.

THE COURT: All right. Again, I at no time read the complaint so narrow to suggest that the use was lawful. I think implicit in the complaint is that the use, even the sale, was unauthorized and unlawful, but I want plaintiff to tell us a little bit about that.

You mentioned earlier that Mr. Lawson and Mr. Gressett was part of a group. What kind of group are you talking about?

MR. BRIER: It is not Mr. Lawson -- Your Honor, it is Lawson Valuation Group, which is the company. I

1 referred to it as "Lawson," but it's the company. was, I believe, counsel for Gressett that mentioned that.

THE COURT: All right. Yes. What group? I'm not sure I understand.

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MS. LOVETT: Yes, sir. It's confusing to call it an alliance, although that's the proper term because we have a defendant named Alliance, but there was a group, a network of these individual appraisers and brokers who worked together and who main maintained a joint, common web site, all of whom cooperated in various aspects of their professional business, referred business to one another over geographic area, and it was a part of their membership in that group that Lawson and Mr. Gressett were acquainted with Mr. Field, who was the principle of Alliance who brought them the idea of purchasing the sub-license to use CoStar's services.

As would be more fully developed going forward in the case, and as Mr. Brier has said, those services were paid for. Indeed, the fees -- when there were increases in the fees from CoStar, those increases were passed along. And in fact my client, behaving as an innocent party one would think would, frequently called -- and this is alleged in the complaint and in the response to our motions by the plaintiff -- frequently

called to ask for customer service guidance to deal with issues for losing his electronic key tag and things of that nature. That's certainly not the actions of somebody who believes he's committing a criminal act, to call the person against whom he might be committing it.

The group we're talking about is an affiliation of these brokers, all of whom -- I believe all of the defendants in this action I think were a member of that. As I said, they maintained a common web site, a common working relationship. It wouldn't be fair to call it employees of one another, but certainly they worked together and obtained these sub-licenses via that relationship.

THE COURT: Okay. Anything else you want to say before we give plaintiff an opportunity to respond?

MR. BRIER: Yes, Your Honor. I believe the last issue surrounds the allegations in the amended complaint, which is Count Seven, which is violation of the Computer Fraud and Abuse Act under 18 U.S.C. Section 1030.

Pursuant to our Motion to Dismiss, Your Honor, we believe that the plaintiff has failed to allege the necessary elements to support that claim. And in fact, the case that we've cited in both our Motion to Dismiss and in our reply memorandum suggests that they cannot

allege it, because what they're alleging here is copyright infringement. They're not alleging that we hacked into their computer system and caused an interruption of service of their computer system or their database.

That, coupled with the fact that their vice president detailed whether or not they've sustained any loss as a result of that suspension of service or any damages as result of that which is a requirement under 18 U.S.C. Subsection 1030 renders the claim deficient and subject to dismissal.

THE COURT: What damages can they get? Is this loss of service?

MR. BRIER: It's losses enumerated by the statute. Number one, they just claim that they have a loss. In one of the provisions of the complaint they claim that they have suffered a loss in excess of \$5,000, but they don't state the basis for that. In addition to that, pursuant to the amendment of the statute after -- in 2001, the damages are not recoverable unless they're related to interruption of service.

And clearly, based upon the case law that we've cited in the reply memorandum, because the defendants or the plaintiffs, rather, response to the -- in opposition

to the Motion to Dismiss we believe relies on the pre-amendment statute, not on the post-2001 amendment statute and the case law interpreting same. And the interruption of service is the key issue. There is no allegation in the complaint, nor do we believe it's the plaintiff's intent to raise such an allegation that their service or the database or their web site service was interrupted. Their only allegation is damages resulting from the copyright infringement, which can clearly be recoverable under that claim.

THE COURT: Well, we'll simply ask plaintiff what damages are they requesting, and we'll get an idea whether we need to have that claim dismissed with leave to amend and give us more specificity. We'll ask them.

What else?

MR. BRIER: I believe -- I don't believe I'm missing anything else, but let me take a quick lock Your Honor.

MS. LOVETT: Your Honor, while Mr. Brier does that. With the court's permission, I would adopt the arguments related to the CFA action. Specifically, we argue in our pleadings -- I know the court has these -- that the 2001 amendments to that act very specifically and narrowly define loss. And it must be related to interruption of service, which has not been pled, has

1 not been pled nor, as Mr. Brier points out, occasioned by any such loss been pled. It's simply predicated on copyright infringement, which is not the gambit of that act, given the 2001 amendment.

THE COURT: What does the language in that amended act say? I don't know if I have it. Do you have the language as to what, under 1030(E)(11), what is the nature of the losses?

MS. LOVETT: I do, Your Honor. Actually, I'm looking at 1030(E)(11). It's also on Page 16 of our Motion to Dismiss.

THE COURT: Read it for me.

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MS. LOVETT: Yes. Loss is now defined as any reasonable cost to any victim, including the cost of responding to any offense, conducting a damage assessment, and restoring the data, program, system, or information to its condition prior to the offense, and any revenue lost, cost, incurred, or other consequential damages incurred because of interruption of service.

THE COURT: Well, that's pretty broad. Do we have any cases that have construed that in and around the country?

MS. LOVETT: We do, Your Honor. I know that we in our brief cited the Cohen case from the Seventh District of Florida, where the court held that since the 2001 amendment so narrowly defined the term "loss", that any loss must be related to interruption of service.

Indeed, I agree it's a broad paragraph. But if you look at the language here, "damage assessment," "restoring the program system or information to its condition," that is very clearly speaking to damage to the system or to their system because of an interruption of service that you might see in computer hacking. It's not in any way related to copyright infringement, and there has certainly been no allegations that our clients caused such an interruption, or any damage or loss of information that would need to be restored to its prior condition.

THE COURT: Is there a split in the circuits involving interpretation of this loss, or is that pretty routine as what you said? I know you've quoted a case, but I skimmed over that McMillion, Western District of Louisiana, 2007. They seem to suggest that there is a split. Would you agree?

MR. BRIER: We agree, Your Honor, with regards to there are a number of cases that support the plaintiff's contention but they're all prior to the 2001 amendment. I have seen the Louisiana case which seems to suggest that this is a split, but all of the cases that I have seen Your Honor and that we've cited clearly specify the

1 rationale behind supporting the position that unless there is an interruption of service, there is no loss because this -- this legislation was aimed at preventing computer hacking.

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And the 2008 case, the Cohen v Gulfstream Training Academy case, which is a Southern District of Florida case, as well as a number of others in the Northern District of Louisiana, New Jersey, and Illinois, rather. They all stand for the same proposition, which is pursuant to the specific language, you have to have a damage to the system, an assessment of what this damage is, a repair to the system, and then losses as a result of that. And so in this case, there is none of that.

I think the Cohen versus Gulfstream Training Academy case in the Southern District of Florida is directly on point, because in that case the plaintiff was trying to obtain damages for someone going on to their system and copying customer information. And the court said in that case, in granting summary judgment, that that kind of damage is not compensable under the act, because it is not the copying of the customer information that the act was intended to protect. the damage to the database system or the system and the assessment of those, and losses stemming from that that

the act was intended to provide a civil remedy for.

Likewise in this case Your Honor, they're not alleging that my client's access to the web site or copying of information, assuming all of that is true, was damaging to their system. They're alleging that they had damage as a result of the copyright infringement, and so that is not what the Computer Fraud and Abuse Act was aimed at preventing. That is what their copyright infringement claim is that the damage is appropriate under that. So I have not seen, and the plaintiffs in their response memorandum, which was a composite response memorandum, I don't believe adopted any Fourth District cases. But certainly I don't see any strong argument to the contrary with regard to the post-2001 amendment cases.

THE COURT: All right. Apparently, the Fourth
Circuit really has not directly addressed this yet, so
it's out there. All right. Let's let Mr. Sauers or Ms.
Sarich -- who is going to speak?

MR. BRIER: Your Honor, if I may. And I hate to interrupt. There was one additional issue that I saw in our pleadings that we haven't addressed.

THE COURT: Go ahead.

MR. BRIER: With regard to our complaint, we raised in our Motion to Dismiss that there is an

improper co-mingling of various causes of action into a single count. First and foremost, the complaint, we believe, is defective because they re-allege each and every prior paragraph in each count, and they've alleged both allegations which support a legal remedy, as well as an equitable remedy in each count.

They also include prayers for injunctive relief in almost every count of the complaint, some of which are clearly not entitled to injunctive relief as an appropriate remedy. Even in their breach of contract claims, which are clearly a legal claim and not an equitable claim, they seek equitable relief from the court in addition to monetary damages. And as a result of that, we believe that the complaint and those specific counts violate Federal Rule 10(B) and should be dismissed, or the plaintiff should have to amend the pleadings to correct those deficiencies.

THE COURT: All right. Well, my initial reaction there is that those are technical violations, but at some point we'll know what relief, if any, is appropriate. Where you can get legal relief, you will get that. Where you're not entitled to injunctive relief or equitable relief, you won't get it. But I'm not going to make them redo a complaint because of that and those technical arguments. We're going to get

1 right to the heart of these issues here. Anyway, we'll speak to that in my opinion that I will give after I've heard both sides and take this case under advisement. MS. LOVETT: All right. THE COURT: Mr. Sauers. MR. SAUERS: William Sauers. THE COURT: Yes. MR. SAUERS: I will address several of the issues raised by the defendants. I'll start with the personal jurisdiction issue because that's where they started as The defendant's Motion to Dismiss for lack of well. 11 personal jurisdiction should be denied for two reasons. 12 There is a valid forum selection clause in this case. 14 And secondly, and we also have established specific jurisdiction over the defendants. THE COURT: You acknowledge no general. MR. SAUERS: We're not alleging that. THE COURT: All right. So, it's specific. right. MR. SAUERS: With respect to the forum selection clause. The defendants consented to a Maryland forum 21 selection clause. And forum selection clauses are a 22 23 common means of addressing jurisdictional issues when you have parties that are in different jurisdictions. 24

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It's common practice.

In this case, the defendants had to use a password and a log-in to come into the CoStar data base. When they did that, they had to accept Terms of Use. The Terms of Use included a Maryland jurisdictional clause. They don't dispute that any of this exists. They don't dispute that any of this happened.

I would note in their initial briefing they said we hadn't proved they ever accessed the databases, and then of course we provided them with the log-ins of their hundreds and hundreds of specific instances of log-ins to CoStar's databases, and they said nothing further about that in their reply. And in fact --

THE COURT: How do you know which is which or who did what? Were you able to distinguish? Did you do that?

MR. SAUERS: Each of these defendants improperly obtained a user name and a password specific to them. When they log into CoStar's databases in Maryland, it creates a record, and CoStar keeps track of that. And if you look at the exhibit to our motion, you will see that there is a spreadsheet listing the hundreds of times that each of them logged into the CoStar database, and you will see the user name is listed in the table. You can see specifically which person was logging into the database.

THE COURT: All right. Thank you. Go ahead.

MR. SAUERS: So, based on this, there is a forum

selection clause. They logged into the database. They

accepted the Terms of Use. That should be enough to

establish personal jurisdiction in this case. But

CoStar also has specific jurisdiction over these

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defendants. All of their activities were directed at the forum here in Maryland.

As you know, there are two different ways to establish specific jurisdiction. You can go through the Maryland long arm statute, and there are several enumerated factors there to consider.

THE COURT: Which ones are applicable? Two and three, or what? Or A and B, or what?

MR. SAUERS: Transaction of business in the state, and they have caused tortious injury in the state. So those two factors enumerated in the statute

THE COURT: Explain the tortious injury. Go into that one a little more.

MR. SAUERS: Sure. Sure. As I mentioned earlier, the defendants agreed to a Terms of Use creating the contract in Maryland because they had to do it through the service in Maryland. They logged into the database located in Maryland hundreds of times.

Each one of those instances when they viewed the database was a copyright infringement. Each one of those specific hundreds of instances are a separate tortious activity directed at Maryland. CoStar is in Maryland. Their servers are in Maryland. The information is Maryland. The entire purpose of their activities was to use -- improperly use passwords to get into CoStar's database to get the information located in Maryland. Everything about this was directed towards Maryland.

Many of the cases cited by the defendants had some sort of situation where the facts that were relied upon weren't tied to the tortious activity or the claims of the case. Here, both the forum selection clause and all of the activities are directed towards the claims being brought by CoStar against these defendants.

MR. SAUERS: This was not a situation where there was some sort of incidental use of CoStar's database. This isn't a freely accessible database. This isn't a web site that's available to everybody. You have to have a password. You have to have a log-in. You have to do that each time you want to get into the database. And as a result, there is specific jurisdiction -- they had to make a decision to come to CoStar's web site and take these steps to access the database.

I would also note that with respect to the forum 1 selection clause, we noted in our briefing that there was another CoStar case in fact where a forum selection 3 4 clause was held to be enforceable. THE COURT: Is that Judge Messitte's case? 5 MR. SAUERS: That's correct, Your Honor. 6 THE COURT: Did he orally do that? 7 MR. SAUERS: He did. 8 9 THE COURT: He normally doesn't write anything. 10 MR. SAUERS: We included the transcript. Yeah, it was from the bench. It was from the bench. 11 12 THE COURT: I don't mean that in any negative light, but his preference is to make oral opinions. 14 Okay. 15 MR. SAUERS: And so in sum, between the forum selection clause and the specific activities of the 16 defendants directed at Maryland, we have -- CoStar has 17 18 established personal jurisdiction. 19 THE COURT: Okay. Now, you mentioned that all their activities were selected at the forum, and then 20 you gave me the citation to the exhibit of the hundreds 21 of efforts made to infringe. But let me ask a more 22 23 specific question again. This user license agreement

that Alliance had. Again, when the people were

infringing or coming in -- was Gressett and Lawson

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identified, or did they come under the password of Alliance in general? Or are you able to distinguish between, was it Gressett and Lawson from Alliance, or 3 different -- or did they represent that they were 5 employees of Alliance? What was it? MR. SAUERS: Yeah. That's correct, Your Honor. 6 Both Gressett and Lawson represented that they were --7 had authorized licenses from Alliance. The log-ins that they had were specific to them, so we could see the specific instances of log-ins by Gressett, the specific instances of log-ins by Lawson. 11 CoStar was fraudulently led to believe that these 12 people were authorized. They were not. And so when we became aware of this, we still have the record, and we 14 were able to use that as part of our --15 THE COURT: You've identified individually Lawson 16 and Gressett. 17 18 MR. SAUERS: That's correct. 19 THE COURT: All right. MR. SAUERS: I will next turn to the several 20 claims -- several issues that fall under Rule 8, the notice pleading their motions to dismiss the Section 22 1030 Act, the copyright claims, and the civil RICO 23 action. 24 THE COURT: All right. 25

MR. SAUERS: As you noted earlier, we're at the notice pleading standard now. CoStar's required to make a short, plain, concise statement of the facts and that's what we've done, and that meets all of the elements. That's what CoStar has done for each of these elements.

With respect to the 1030 Act. All you need to do is read the statute. It's clear. This is a violation of Section A-4 of the statute which makes it unlawful to knowingly and with intent access a protected computer without authorization and by means of such conduct obtain anything of value, and that's what's happened here.

We also need to show that there was a loss. And the term "loss", as was read earlier, read, the term loss means any reasonable cost to any victim. We would -- You can stop there. That's what happened. We had a reasonable loss at a reasonable cost. The wording following that is including, and then there is a laundry list of different things.

One of the things in that list is an interruption of service. The fact that one of those items appears in a laundry list of things of possible types of loss after the word "including" does not read through to the entire statute. The defendants have cited two cases that

support their position. We would respectfully assert that those cases are not correct. There are other cases post=2001 amendment that have allowed cases to go forward on precisely the types of action we have here, improper use of passwords to access computer databases.

As you noted, the Freeh decision, although unprecidential, recognized that there are these different interpretations of the statute. And after going through an exhaustive analysis of the situation, as you noted, determined that an interruption of service was not required. And so a clear reading of the statute simply shows that this was a violation by the defendants and that CoStar has suffered a loss.

THE COURT: Well, in Paragraph 7 I looked at that. Your Paragraph 7 just tracks the phrase, during any one year period aggregating at least \$5,000 in value. Just tell us, or tell me what damages -- just categories of damages are you asking for. And it may be, again, more than an interruption of service. But what do you believe that you're entitled to? We can argue legally what would happen, but what do you believe are your damages at this point?

MR. SAUERS: There are a variety of different damages CoStar has suffered. There are the damages from these folks not signing up to get our service.

THE COURT: Loss of revenue from fee licenses? Sure, Your Honor. There are damages MR. SAUERS: for the infringement of our copyrights, which are statutory. And I'll mention this and try not to mention it again later. The defendants have taken time to discuss the fact that this was some sort of -- they lacked an intent to do what they did. And also, copyright is strict liability. They made improper, unauthorized use. Their positions are on all of what they thought they were doing. Those are issues that they can try to allege as counsel for Gressett noted during the discovery process and during the trial. this stage in the proceedings, we made a proper allegation. So, those are two of the areas that we have damages, and there may be others. But those are the two primary ones.

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Turning to the copyright claims. As Your Honor noted, in order to plead a copyright claim, you have to allege ownership of a copyright, registration of a copyright, and infringement by the defendant. That's what we've done. CoStar has alleged ownership, registration of the copyrights, and even included an exhibit with registration numbers to the amended complaint.

Further, Paragraph 30 of the amended complaint

1 states that the defendants made unauthorized copies and displays of CoStar's copyrighted works. Paragraph 5 of our amended complaint includes additional allegations of copyright infringement. So, it's clear that we met this The defendants did not mention this case, but test. their premise for their motion to dismiss the copyright claims is based on a case out of the Eastern District of Virginia, Paragon v Hicks, from 1994. And that decision, for one reason or another, created a different standard of pleading for copyright claims. But that case was later, by the same Eastern District of Virginia, was later found to not be good law, and they adopted the test that I just explained, the three prong test. So, it's clear that CoStar has alleged -- under Rule 8 has alleged a proper copyright claim. THE COURT: All right. Tell me about this RICO, why you need RICO here and what did you allege that's sufficient here to a RICO claim. Again, we've had these

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cases across the years. But these things are exceptional cases when you bring them in. And it's usually when you're not able to get an entity as such, but you need help with this type of, again, threat, substantial threat. So, where is the enterprise here? What's the enterprise?

MR. SAUERS: As noted in our complaint --

THE COURT: Just tell me about it. Tell me about this business, this enterprise. I want to know about it.

MR. SAUERS: It's CoStar's position that the defendants in this case worked together to defraud CoStar. It was their business plan, we think, in essence Your Honor to get passwords and resell passwords.

THE COURT: You say it was their business? What do you base that on? That this is their business?

MR. SAUERS: Well, the fact that they made these unauthorized transfers of licenses. The fact that Mr. Gressett resold the licenses he improperly got from Alliance. He resold that to another party. And we have evidence, and we have brought all of these defendants into this case, that Mr. Gressett sold his licenses on a regular basis.

Alliance was part of that. They were fully aware of what was going on. And throughout the course of discovery and the case, CoStar will present evidence on all of these issues. But this goes to the core of CoStar's business, and that's why this is so important. That's why this is exceptional. CoStar provides information, and they do it for a fee. And we have this group of defendants who are intentionally circumventing

1 the system. They're password sharing. They're not paying the fees that they're supposed to pay. This goes to the core of what CoStar does, and CoStar cannot allow this sort of activity to continue. And they were working in concert.

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THE COURT: Well, again, what I heard from the other side is that these are a group of brokers and appraisers that are coming together for common neutral purposes, and I'm not sure that this is a separate enterprise that meets the test of RICO. You may develop that in discovery, but I'm not sure you're explaining it to me at this point suggests that we have RICO issues here.

MR. SAUERS: Your Honor, I can't imagine that it would be the defendant's position that they -- that this group, that they have alleged that it's this loose association of various entities was put together for the sole purpose of defrauding CoStar. So I would believe that this -- that their enterprise and their acting together was a separate enterprise. It was not whatever this other group that they've alleged that they have. This is in fact a separate enterprise giving rise to the claims this was something else that they were doing. They were defrauding CoStar.

It is a separate set of actions that they were

1 undertaking and a separate enterprise that they had separate and apart from whatever this is. If the defendants plan to allege or try to show that is in fact not the case, they can do so during the course of discovery. But at this stage in the proceedings, for Rule 8 purposes, we've -- CoStar has alleged a sufficient claim. The defendant's position goes to discovery and the merits of the case.

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THE COURT: Well, you know, it goes the other way We could see what's developed in discovery and then if you think you have something, we can let you come back and reclaim it, but I'm not sure that you have set forth anything specific to me that suggests we've got a RICO thing going. You've got some claims in here. You've got copyright infringement, and you've got the computer fraud and abuse, and you have a fraud claim there.

So, you've got some individual claims. If you can establish those things, they would provide relief. I just want to know why you need any RICO or whether you've set forth enough here on the RICO. That's just my initial reaction. I'm going to look at it, but I don't know. I do not usually let these things go just on a preponderance and just some suggestions that they're of a RICO thing going on. I don't know about

that. 1 2 MR. SAUERS: Your Honor? THE COURT: The Fourth Circuit is pretty tough on 3 4 this even in the pleadings. They're tough on we district judges in terms of allowing things to go to discovery where you're just making a general, broad 6 allegation that "these acts constitute an enterprise 7 separate and apart from the acts." And I'm not sure I've heard it here this morning. 9 10 All right. Go ahead. I cut you off. If you've 11 got something else to respond to, you can. No, thank you Your Honor. 12 MR. SAUERS No. 13 CoStar's position that we have alleged an enterprise. We're now hearing, I believe for the first time, that 14 there is this other group that was out there that 15 somehow negates the enterprise that we -- that we set 16 forth in our pleadings. If they have evidence of that, 17 18 that's something that can come forth during the course of discovery. As a matter of the Rule 8 pleading, 19 CoStar has alleged all of the elements, and the 20 defendant's position is something that comes after. 21 22 THE COURT: All right. 23 MR. BRIER: Your Honor.

THE COURT: Well, no. We have to make sure the defense -- the plaintiff is finished, and then I will

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give you a chance to respond back.

MR. BRIER: Absolutely, Your Honor.

THE COURT: Let them finish.

MR. SAUERS I think the last issue that we have -- well, there are two issues, I apologize. We have the motion to transfer for venue as the next issue. There is no reason to transfer in this case. This case has four defendants. Two of the defendants are in California. One of those California defendants has already filed an answer. Two of the defendants are in Florida. One of the Florida defendants has already filed an answer. You have Mr. Gressett in Texas. And Lawson Valuation Group is in Florida.

There was a forum selection clause for each of these parties, as a preliminary matter. Second, all of the -- if this was a transfer of venue, and I understand that the defendants have perhaps come to some sort of agreement that Florida is somehow not a problem for Mr. Gressett but Maryland is a problem for Mr. Gressett. But putting that aside. We would still have other defendants here, and you would have multiple jurisdictions hearing the same case on the same claims and the same facts. And that would subject the defendants and CoStar to potentially multiple depositions on the same issues in different

jurisdictions.

This is precisely why the court in the Coke v AOL decision said that in these sorts of cases having a forum selection clause is a good thing because it provided the parties with predictability regarding where disputes are going to be heard. I don't think I need to say too much more about this. Maryland is just -- there is no better forum for any of the other defendants, because any other forum is going to harm any of the other -- they're all going to complain that wherever we are they shouldn't be there, that they should all be somewhere else. But they've all agreed to a forum selection clause, Your Honor, and that forum selection clause dictates Maryland.

The last point that I will mention is the co-mingling argument, and I won't spend too much time on that. As Your Honor correctly noted, the particulars of our damage claims and those sorts of things had come out during the course of discovery. We disagree with the case law even that was cited by the defendants in their briefing. The case at issue is a Pennsylvania case. I believe it is several counts were -- several claims were mixed together in one count, and so it was -- it was not possible for the defendant to understand that there were multiple counts in this.

It's clear in our complaint where the different counts are. As you noted, and CoStar agrees, this is a technical argument to attempt to avoid this case. And it's clear counsel for the defendant was able to tell this court exactly which claims and which causes of action and which types of remedies were available through each and every one of those counts. So the harm that they're alleging would seem to be unfounded. That's all I have, Your Honor.

THE COURT: All right. Thank you. All right.
We'll give the defense counsel any opportunity to reply
to anything that you heard that you wish to --

MR. BRIER: Yes, Your Honor. Simeon Brier on behalf of Lawson Valuation. First and foremost, and I'll go somewhat out of order, but I think addressing Your Honor's greatest area of concern is the civil RICO claim first.

With regards to the civil RICO claim, the very allegations of the plaintiff's complaint as addressed to my client, Lawson valuation negate this notion that my client was endeavoring in some criminal enterprise to defraud Lawson of its proper rights. The plaintiff's complaint states that my client paid Alliance money for access to the web site through Alliance's passwords.

And so the notion that my client is somehow guilty of a

criminal conspiracy to harm CoStar, along with Alliance, is negated by the very fact that we paid for what we believed was authorized access.

The plaintiffs complaint also paints with a very broad brush the allegation against Lawson and Gressett, as did Mr. Sauers just a moment ago when he said this Mr. Gressett is alleged to have resold passwords from Alliance to other third parties. There is no such allegation against Lawson Valuation Group. In fact, Lawson Valuation Group isn't even a party to the claim that addresses that issue in the complaint.

You know, there is -- which I believe is, I want to say count -- let me pull that real quick. Count Five. But there is no allegation -- Count Three, sorry, which is there is an alleged fraud by Alliance and Gressett. There is no allegation in the complaint that my client ever resold any passwords or access to the CoStar system to any third party. So, there is no criminal enterprise. There is no conspiracy or otherwise that my client took a part in.

With regards to the Computer Fraud and Abuse Act claim, Your Honor. This is also a broad brush problem. In the count within the complaint, which is Count Seven, the plaintiff seeks to bring a cause of action against Lawson, Gressett, defendant G. A. Teel, Pathfinder, and

a number of John Does under the Computer Fraud and Abuse Act, and paints with a very broad brush that the aggregate conduct of these defendants resulted in a loss of \$5,000 over a one year period of time.

First and foremost, assuming that their contention is that the case law should support the notion that this is not a requirement for suspension of their system or down time or interruption of service and that they can seek damages if there is any loss regarding anything. Assuming that that is incorrect, they have to allege under the act that my clients, Lawson Valuation, caused them \$5,000 worth of damages over a one year period. They have not done that.

In fact, their contention in the complaint is the opposite. Their contention is that all of these defendants, including unknown John Does in the aggregate caused them damages of \$5,000. As a result of that allegation Your Honor, there is no support for their contention that my client violated the act because my client on his own would have to have caused them damages of \$5,000 over a one year period or in excess of that amount, and the allegations aren't there. And so with regard to the Computer Fraud and Abuse Act claim, there aren't sufficient allegations of loss against Lawson Valuation to support that claim.

I think I have already stated our position on the personal jurisdiction. I do not believe that plaintiffs' reliance on the acceptance of the terms of service is sufficient to compel. As we know with Internet usage, and as counsel for Mr. Gressett stated earlier, to compel a party who uses an Internet site to be hailed into any jurisdiction within the United States. There clearly has to be a presence in the United States, action occurring in a specific venue, rather, action occurring in specific venue to satisfy the personal jurisdiction notion. I will defer to Mr. Gressett's counsel to state their position as well.

THE COURT: All right.

MS. LOVETT: Briefly, your Honor, and not to be repetitive but to address Your Honor's I think well founded concerns on RICO. Again, Your Honor pointed out the list of over a number of years by which CoStar was able to determine not only that our individual defendants were accessing the web site but the specific location from which they were accessing it.

If you look at the exhibit which is appended to the response of the plaintiffs, you will see that you -- there is not only an IP address which gives the location of the Internet address for each person accessing the system, and it identifies Mr. Gressett by name and the

1 Lawson Group by name. But also there are the E-mail addresses from which these contacts are coming. there was never any -- again, our position will be throughout this case that Mr. Gressett took a valid license for which he paid. And that license as presented to him by Alliance was unrestricted. tell him that he couldn't sub-license them. Didn't tell him that he couldn't share with anyone else. Didn't tell him that his employees couldn't use it. His position is that was a valid license that he took. So we believe the allegation that he was trying to sell or had some business plan to resell these passwords is completely unfounded.

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However, if Your Honor looks at the evidence that CoStar had available to it the entire time you will see that this large document gives us the fact that Mr. Gressett is openly accessing, as one would not expect a criminal defrauder to do, the system. And furthermore, that he made specific phone calls regarding customer service issues, again, not attempting to mask his identity. While that's more of an entry in nature certainly, I think it cuts against the notion that there was a separate business enterprise.

It's the plaintiff's duty to investigate this prior to filing suit. They may say this is the first

1 time they heard there was another group. These groups had a web site on the Internet where they were specifically listed as affiliates to one another where they referred one another business. Certainly, had we known these allegations were out there against our clients before we filed suit, we might have enlightened them on this point. 7 With respect to the CFA actions. Again, as Mr. Brier points out, there is no specific allegations as to Mr. Gressett as to how he caused the specific loss. again, we contend that loss is defined as interruption 11 of service by damage to CoStar's system totalling \$5,000 12 over one year. We think it fails to meet the pleading 13 there. The 2001 amendment we think clarifies the 14 15 specific legislative intent behind that statute, which was to address the computer hacking, not unauthorized 16 access. 17 We will stand on our other points for the other arguments. THE COURT: All right. Is there anything burning the plaintiff wishes to respond to? MR. SAUERS: If I could just make one comment, 23 Your Honor. THE COURT: Yes.

MR. SAUERS: Almost everything that the

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defendants just raised in their rebuttal goes to the merits. All of the -- it was intentional, or what we allege. We allege that they improperly gained access. They had an improper license from the get-go, and they held out to CoStar that they were properly authorized. They are now throwing up all sorts of, well, we meant this, and we did this. Everything that they've discussed goes to the merits.

At this stage in it, they're putting the cart ahead of their horse. I mean, we are at the pleading stage. We have established personal jurisdiction, and we've put our pleadings forward, and we've met the Rule 8 requirements. The rest of what the defendants are discussing goes to the case. Thank you, Your Honor.

THE COURT: All right. I will take this under advisement and get something out to you. Just so you won't be totally surprised, you will at least know my leanings. I do, at least preliminarily I feel that this is a personal jurisdiction here and Maryland has it more so than certainly Florida and Texas.

I'll tell you, if you've transferred anywhere, all jurisdictions will be subject to the same attack that this court lacked personal jurisdiction over some party. And I don't go for this compromise, personally, of defendants reaching an agreement that maybe Florida

1 but not Maryland. I'm not sure I'm going with that.

I also have grave reservations whether there has sufficient pleading of a RICO claim. I don't know about that. I'm going to go study that and look at it and look at the cases again. But I have some serious reservations about whether there is any RICO claim properly asserted.

A lot of the other technical objections about the complaint and the fact that the damages are not alleged or with specificity as to the individual defendants.

Again, I read the complaint in a broad sense and I believe that there has been sufficient allegations set forth with reference to \$5,000 or more as to each. And then you tie that in with the exhibits and the addendum and what has been stated here. So, I don't necessarily buy that.

The computer claim, fraud case abuse claim.

Again, it's unclear as to what the Fourth Circuit would do with reference to damages now. But again, if we look at the complaint in a broad sense, and plaintiff has already represented here today what they are seeking. I asked them and they told me what at least two categories of damages they are seeking. We know that a lot of this will be fleshed out in discovery, and both sides at this point seem to have different views as to what this case

is about. But all of that will be developed at some point after discovery when you bring it become to me for a motion for summary judgment to further narrow the claim.

I'm overall satisfied that the plaintiff has set forth cognizable claims, with the exception, I think, of the RICO. I'll write something similar to what we have just said, but that's my initial view of the case right now.

And I'm not going to transfer this case. There is no way. I believe that the cases -- I've had a number of cases over 14 years on this personal jurisdiction, and it's getting far more complex now with the Internet as to what's done and what's not done. If you've looked at some of the cases that I have published, you will see that when I feel there is no jurisdiction, I let it go.

I just dismissed a case with over a hundred foreign companies. Interesting case, but this is a little different here. We do have forum selection popup that comes up, and Judge Messitte has already suggested in his oral opinion that that makes a lot of sense. And if it doesn't make sense, then wherever there is an alleged pirating or invasion of one's copyrights then you have to run to each state and try to

get them, as opposed to what folks agreed upon at least implicitly when they made access.

So, I'm just giving you my impressions. I've looked at the pleadings and I've studied a little bit. That's just my initial reaction to the case, but I'm pretty sure that I'm going to keep the case here and we're probably going to deny the Motion to Dismiss for a lack of personal jurisdiction.

And at this point, as I said, I think I'm going to get rid of the RICO claim at this point. But if the circumstances suggest that there is a bases for this enterprise out there, we will be pretty liberal with pleading and allow claims to be reasserted. So, I at no time want to surprise you all as to where I'm going. I just wanted to tell you that. Thank you. Have good day.

(Off the record at 12:36 p.m.)

CERTIFICATE I, Tracy Rae Dunlap, RPR, CRR, an Official Court Reporter for the United States District Court of Maryland, do hereby certify that I reported, by machine shorthand, the proceedings had in the case of COSTAR REALTY INFORMATION, INC et als versus MARK FIELD, et als, Civil Action Number AW-08-0663 on February 27, 2009. In witness whereof, I have hereto subscribed my name, this 22nd day of March 2009. _/S/__ TRACY RAE DUNLAP, RPR, CRR OFFICIAL COURT REPORTER